



Aboriginal and Torres Strait Islander readers should be aware that this publication may contain images or names of people who have since passed away.

Cover image:

Kenya: Big Life Foundation Rangers watch one of the last remaining large tuskers in the area while on patrol.

Photo: Jeremy Goss.

Image (this page):

Bhutan: Singue Wangmo communicates with her colleagues while on patrol.

Photo: Singue Wangmo.

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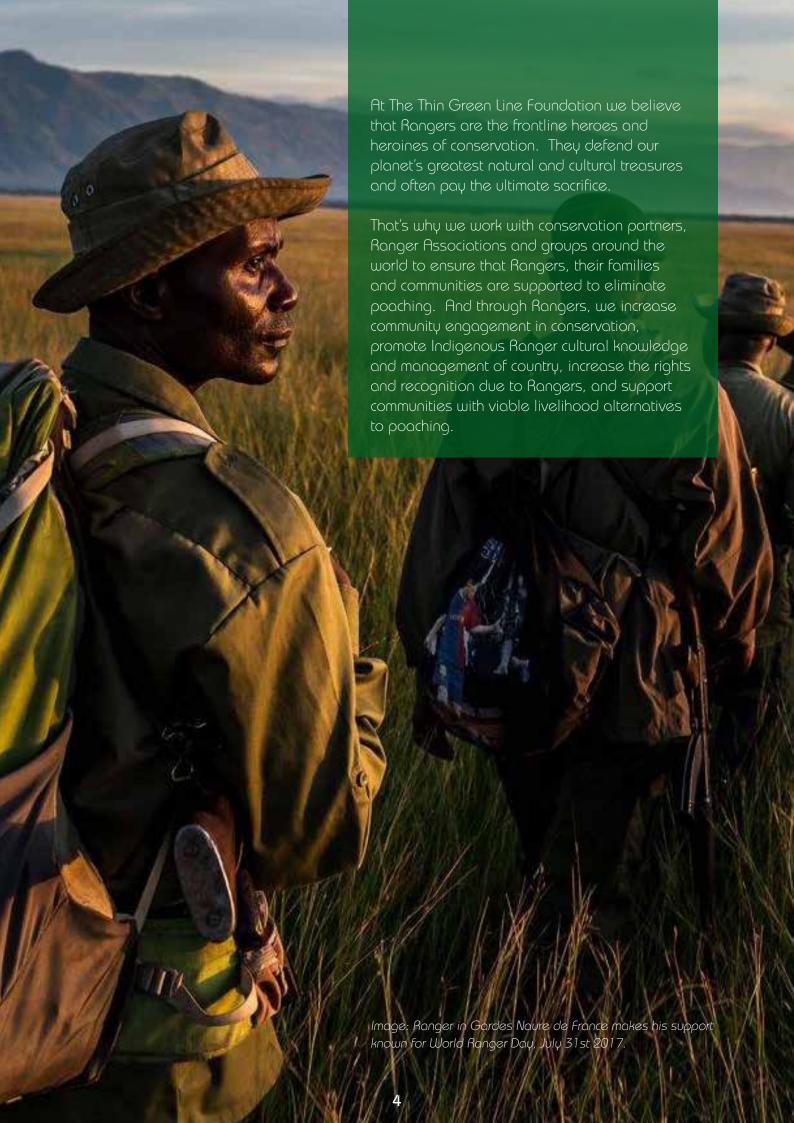
"Patrol gear for Community Rangers for West Musalangu Game Management Area was today delivered and distributed. The experience was that of disbelief as they were receiving patrol gear for the very first time. All made possible by The Thin Green Line Foundation."

William Soko, Zambia Chapter of the Game Rangers Association of Africa

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Our Vision

All Rangers, their families and their immediate communities around the globe are sufficiently supported to carry out their front-line conservation duties, and where a Ranger is injured or killed in the line of duty, the family is adequately supported.

Our Mission

Protecting Nature's Protectors

The Thin Green Line Foundation Protects Nature's Protectors by providing vital support to Rangers, their families and communities who are the front-line of conservation.

Our Values

Integrity

We treat people with respect, dignity and empathy We are open, honest and transparent in our work We act with humility and authenticity

Accountability

We are accountable for our decision and action

We walk our talk

We acknowledge the truth and use empowerment to generate action

Collaboration

We collaborate with partners who share our core values

We value the expertise and skills of others

We engage in the spirit of camaraderie

Adaptability

We are open and active in learning
We continually innovate and improve what we do

A WORD FROM OUR CHAIR

Providing the necessary skills, equipment and infrastructure for Rangers helps to keep them safe and enables them to protect wildlife and habitats more effectively. Something as simple as mosquito nets, field uniforms and basic first aid training can make a world of difference to Rangers who often live in remote areas under challenging conditions, with very limited access to funds and resources.

The Thin Green Line's partners such as Patagonia, who have provided uniforms for Rangers, and our generous donors make the Foundation's work possible. Our heartfelt appreciation goes to all of our supporters, whether big or small. Your generous assistance makes an enormous difference to the lives of Rangers and to the conservation of special places and threatened species. Thank you.

In the past year the Foundation has focused on ensuring support to Rangers and their families continues, and on encouraging the International Rangers Federation to maintain their crucial role in enabling Rangers to share knowledge and bring global attention to the conservation challenges faced on a daily basis by Rangers.

One particular highlight this year was the when Australian Indigenous Rangers visited their counterparts in Eastern Africa to share skills, knowledge and experience. Indigenous Rangers play an increasingly important role in managing indigenous protected areas and more broadly a crucial role in their communities.

Recent progress with combatting illegal trade in wildlife gives us hope that government's will continue to improve efforts to address this scourge. But, much more is needed if the harmful effects of illegal trade on both wildlife and the lives of Rangers is to be stopped. The murder of Rangers by poachers is unacceptable and needs to be dealt with through more concerted and integrated approaches of all government's.

During the year we welcomed several new staff and the Foundation was privileged to have the support of a small group of wonderful staff and a bigger group of tireless volunteers. My thanks to Sean Willmore our Managing Director and our current Directors and to those Directors that have retired, your selfless efforts have helped the Foundation to provide support to Rangers who make up the Thin Green Line, and to the families of Rangers who are killed in the line of duty.

Dr Bill Jackson

A WORD FROM OUR MANAGING DIRECTOR & FOUNDER

I've always loved how nature moves in cycles. The transformation that occurs throughout a year is a beautiful thing to behold. It can occur so slowly and incrementally that sometimes we don't even notice it, or it happens so quickly that it catches us by surprise.

I see parallels here with the work of The Thin Green Line Foundation. In working to support the rights of Rangers and their families, we're bound to encounter some good and bad weather along the way. Some days are sunny, and others are dark and cold and we don't want to venture outside. But each year we cycle around this Annual Report, having completed another 12 months of collective effort and struggle to support the world's Rangers on the frontline of conservation.

This last year saw us achieve greater recognition and support, and due to funding cycles, a lot of this will be delivered in the ensuing 12 months.

Significantly, we launched LEAD Ranger, a Trainthe Trainer model for Rangers. With thanks to Avaaz and its members, we've already secured AUD\$800,000 for this vital program. LEAD Ranger is already in action, and our trainers are currently recruiting in Kenya, Uganda. Zimbabwe and Zambia. These recruits will each train 1,000 rangers per year in all critical aspects of Ranger training, from anti-poaching patrols, emergency first aid, intelligence gathering and more, resulting in a professional Ranger force expertly trained and equipped for the challenges faced. This will save wildlife and Rangers' lives!

We did lose a further 109 Rangers in the last year, a stark reminder that we need to do more. Though we have stepped up our support for the families of Fallen Rangers, with continuing support in Africa and also moving into India to support 50 such families, the work is ongoing and a long way from done.

We have also stepped up support for women Rangers, with support for our partners IAPF and their all-women anti-poaching Akashinga Rangers.

We also completed our Indigenous Ranger Exchange, taking nine aboriginal Rangers from

Australia to meet with and exchange knowledge and culture with their Maasai Ranger family in Kenya. This showed the true spirit of the Ranger family and provides an important avenue for cultural and conservation exchange. We intend to run this program each year. It is now captured in the inspiring film Ranger to Ranger.

We advocated for Rangers presenting to the Australian Government in support of a domestic ban on ivory, knowing the impact that elephant poaching has on Rangers, including the loss of their own lives

Operationally, we are increasing our capacity too. We have a growing team and volunteer base bringing all manner of skills and experience to the organisation. This amazing team go above and beyond, and to them I say a huge thank you. We cannot do it without you!

Thank you also to our ever-generous supporters, from major philanthropic donations to help build Ranger training centres, to small donations that buy a mosquito net or boots for a Ranger. And a special mention to all our regular monthly givers - your committed support allows us to plan more effectively and efficiently.

We are often so engaged in our work that we forget to tell you, our supporters, how much impact you are helping us have for Rangers and conservation. Going forward, we are committed to improving the sharing of those impacts and telling you more of the stories from the frontline of conservation.

For conservation without support for the frontline Rangers, is just conversation.

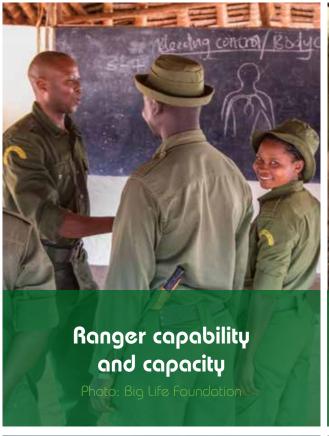
Jean Willo

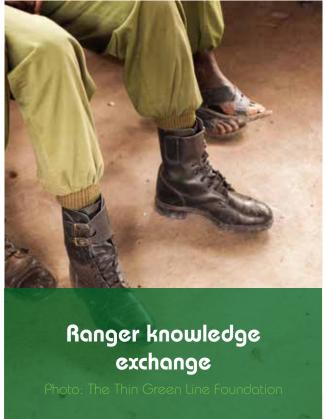
Sean Willmore

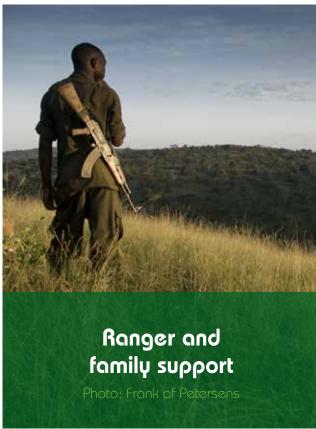
Managing Director and Founder

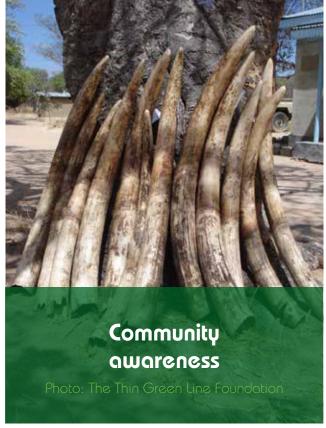


YOUR SUPPORT TO THE THIN GREEN LINE FOUNDATION IS CHANNELLED INTO PROJECTS ACROSS OUR FOUR PILLARS:









TRAINING SAVES RANGERS LIVES

This year, our funding has meant that over 1,000 Rangers have been trained across the world in the skills they need to return home safely to their families. Training Rangers to be great at what they do requires skills and knowledge in first aid, anti-poaching and patrolling techniques, wildlife management and community engagement.



CRITICAL EQUIPMENT FOR RANGERS

It's often the simplest things that make the greatest difference. We've funded critical equipment for Rangers in the places it's needed the most.













SUPPORTING THE FAMILIES OF RANGERS

58 families of Rangers killed in the line of duty have been supported with our Fallen Ranger grants, keeping school-aged children in education, and building livelihoods through the purchase of crops, livestock and setting up small market businesses.







INCREASED PUBLIC AWARENESS OF RANGERS

To support Rangers more effectively, we need to change the rules of the game. With your support, we've increased public awareness of the role Rangers play in fighting wildlife crime, raised Ranger morale and built Ranger networks to better share their skills and learning.

Collaborated to develop a new model of training Ranger trainers. *For more information see page 13.

Stood with Rangers to end the Australian domestic trade in ivory and rhino horn.

Initiated an Indigenous Ranger Learning Exchange between Australia and Kenya. *For more information see page 15.

Supported establishment of five new Ranger Associations in countries such as Central Republic of Congo, Peru, Timor-Leste, Cameroon and Kenua.

Emboldened over 44,000 people to become Wildlife Guardians with our online changemaker partner, Avaaz.

Undertaken a collaborative partnership with Zoos Victoria to better promote the crucial work that Rangers do.





Photo: Damon Puke

JOSEPH KOTOKE MEIKOKI

Works in:

Maasai Community Conservancy Land and Chyullu Hills National Park, South-Eastern Kenya

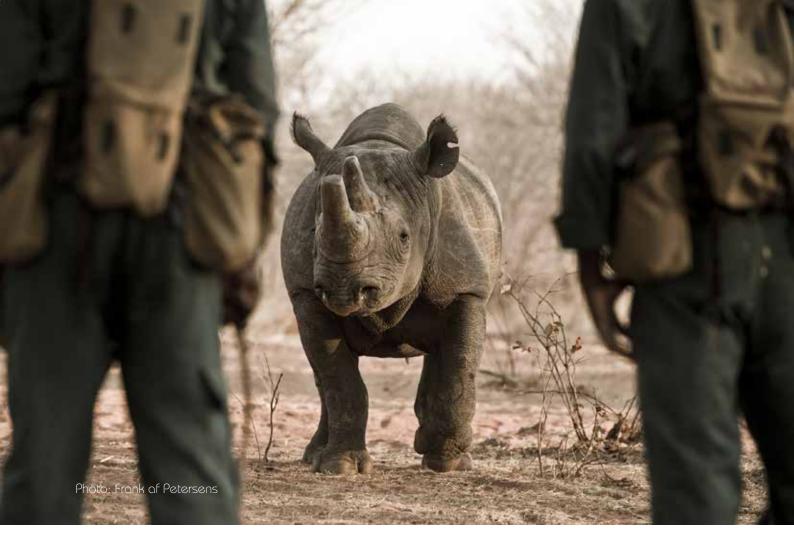
Been a Ranger for:

15 years

"One of my favourite parts of the job is working with my community to preserve and conserve!" Joseph spends time with his Maasai community building respect and trust in the work of his Ranger team. One of their most successful programs has been the Livestock Compensation Program, which compensates families for livestock predation and prevents revenge killings of wildlife.

He says that one of the biggest challenges he faces is: "Arresting the lion killers — he might be a close relative or friend or in-law. I have arrested a lot of poachers. We had one notorious poacher who we arrested and fought us back and he managed to escape, but through our good intelligence and working closely with the community we got him and booked him; [he was] later jailed for four years."

The Thin Green Line Foundation, with the generosity of supporters like you, helps to ensure Joseph and his colleagues can continue working with their communities to find win-win solutions to conservation challenges.



THE GAME CHANGER: Training LEAD Rangers

The LEAD Ranger program is an exciting new train-the-trainer initiative that The Thin Green Line Foundation launched last year in sub-Saharan Africa in partnership with The International Anti-Poaching Foundation and Ranger Campus.

Feedback and learning shared by Rangers, anti-poaching experts, employers and trainers over the last few years indicated that effective and successful Protected Area law enforcement requires continuous, on-the-job learning and training opportunities. In many places, there are simply not enough leaders to deliver professional training and operational programs.

We believe that the LEAD Ranger program is a game changer as it is so much more than a traditional training course. Selected Rangers, who have shown the resilience, determination, aptitude and ability to inspire and motivate themselves and others are supported to develop the leadership and coaching

skills to then pass on their knowledge and to their colleagues. We believe this will create a self-sustaining network of highly capable Rangers and trainers who are highly competent in contemporary conservation management and enforcement principles, tactics, techniques and procedures.

The initial results are looking very positive: the first 11 Rangers trained in one module of the LEAD Ranger program have gone on to train 400 of their colleagues and peers. The online changemakers platform, Avaaz, supported The Thin Green Line Foundation to raise enough money to fund 1,000 Rangers through the LEAD Ranger program over the next two years.

"LEAD Ranger has the potential to be a real game-changer in antipoaching efforts in Africa, with the view to it being replicated around the world."

Boris Vos, Ranger Campus Director



Ovorkhangai Province, Mongolia

Been a Ranger for:

10 years

"My favourite part of the job is taking photos of the many birds that visit the lake and talking with and educating students about the natural environment. Looking back, I'm proud of the work I've done to keep the Ugii Lake area clean and free from illegal hunting that took place in the past."

As a Ranger and a mother, Erdenetuua saus that her biggest challenges are, "The long patrols that keep me away from the children and family for many days at a time... as well as having to travel in sub-zero temperatures by motorcycle on the wintertime patrols."

Erdentuya has these words of advice for us: "The job would be easier if the public had a better attitude toward the environment and wildlife protection and treated the natural environment better."

The Thin Green Line Foundation, with the generosity of supporters like you, work with Rangers like Erdenetuya to educate children to better understand and protect our wildlife and wild places.



BRINGING RANGERS TOGETHER:

fostering exchanges between Indigenous Rangers

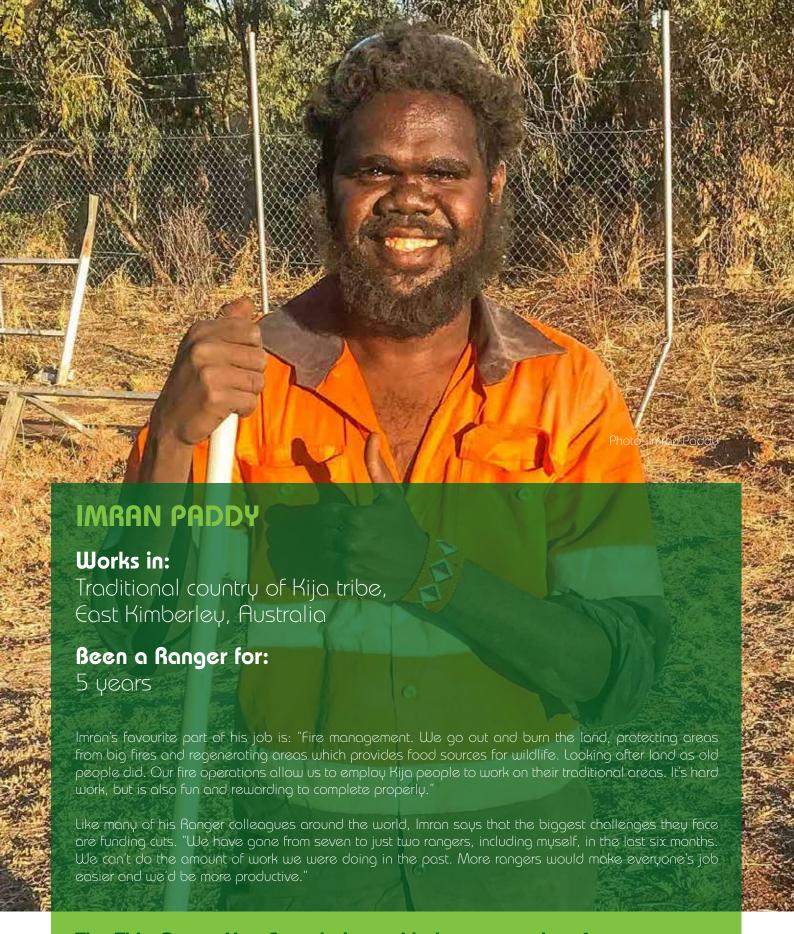
In October 2017, The Thin Green Line Foundation took a group of nine Indigenous Australian Martu, Kimberley and Jawoyn Rangers from Western Australia and the Northern Territory on an epic journey to Kenya, Africa to share skills, knowledge, culture and music with their Maasai Community Ranger colleagues.

The purpose of the exchange was to bring together different groups of Rangers that have in common a deep spiritual and cultural connection to their land and country. These Indigenous Rangers found that in sharing lived experiences and traditional knowledge, they came away with a renewed sense of purpose and pride in their roles as custodians of the land where they live and work.

The Indigenous Rangers were accompanied by proud Arrente/Gurindji musician Dan Sultan, and their experiences captured by AFI Award winning writer and filmmaker Rhys Graham of Daybreak Films. Their stories have been made into a feature length documentary, Ranger to Ranger, to highlight the roles that Indigenous Rangers play in our planet's conservation.

"The exchange fostered a strong sense of family in all the Rangers that connected during the trip. The benefits of these individual experiences are perhaps not easy to translate into visible outcomes in the short term, but fostering leadership and a higher-level understanding of the context in which Ranger operations exist, enables Rangers to better communicate who they are and why they are so important."

Damon Pyke, Ranger Development Officer, Kimberley Land Council



The Thin Green Line Foundation, with the generosity of supporters like you, work with Indigenous Rangers around the world to ensure there are enough pairs of boots out there on patrol and that Rangers can cover more ground protecting their traditional land.



THE BRAVE ONES:

supporting an elite all-female anti-poaching team

Former game hunting reserves in the Lower Zambezi ecosystem in Zimbabwe have long been battlegrounds between Rangers and poachers. But a new ethos and approach is gradually winning the war in favour of these frontline defenders. The Akashinga Rangers (Akashinga means 'brave ones') are recruited from the local communities and have been become one of the country's most elite anti-poaching squads. The notable difference that makes them stand out from other squads is that they are all women.

The Akashinga Rangers are not only role models for every young girl in their community, but are quietly changing attitudes to women and gender inequality through their roles as primary income earners and community leaders.

The Thin Green Line Foundation is proud to be supporting this program through our partnership with the International Anti-Poaching Foundation.

"When I manage to stop poachers, I feel accomplished. I want to spend my whole life here on this job, arresting poachers and protecting animals."

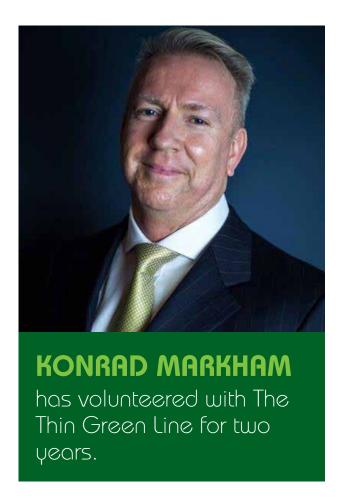
Kelly Lyee Chigumbura, Akashinga Ranger



The Thin Green Line Foundation, with the generosity of supporters like you, work with Rangers like Tatiana to ensure that they are trained in the latest patrolling, tracking, investigation, arrest and prosecution techniques and procedures to end wildlife crime.

OUR VOLUNTEERS

The work of The Thin Green Line Foundation would not be possible without the unwavering commitment and dedication of our wonderful volunteers. In their own words, hear how they support the Foundation to work with Rangers on the Thin Green Line.





"I saw the [original] documentary on Sean and The Thin Green Line on the ABC, and was impressed by his passion and commitment to conservation. The Thin Green Line also seemed to be doing very different but very important work on the frontline of conservation compared to other conservation NGO's "

"I have volunteered mainly in the area of digital marketing. This has included helping to optimise the Google Adwords online advertising campaigns, which aim to attract more visitors and traffic to the Thin Green Line Foundation website. I have also assisted in the maintenance of the current website to try and improve download and performance speeds. Lastly, I have also helped out as an extra pair of hands at some music and fundraising events."

"Each week I work at the Thin Green Line office packing and sending out merchandise purchased online, emailing donation receipts and updating our online e-commerce site. I also organise merchandise for events and help with other administrative tasks that seem to arise often."

"All our volunteers have their own skills that can not only help with so many aspects within the running of the organisation, but they can also spread the word about the work TGLF does across the world. Our volunteers are passionate about wildlife and committed to supporting TGLF."

OUR GOVERNANCE

The Thin Green Line Foundation is a not-for-profit public company limited by guarantee incorporated under the Corporations Act 2001, and a registered charity with the Australian Charities and Not-for-Profit Commission (ACNC) under the Australian Charities and Not for Profits Commission Act 2012 (ACNC Act).



Short and long-term strategy

The 2017-18 financial year was the third year of the 2016-2020 Strategic Plan, which guides project funding and business activity, arranged under the following four goals.

Strategic Goal 1:

We are making a difference on the ground

Our projects provide practical support to Rangers that enables them to carry out their duties safely.

Strategic Goal 2:

We have a clear, sustainable and empowered culture that defines our Foundation

Our behaviour and that of our partners reflects our values.

Strategic Goal 3:

Our story has an impact

The stories that we tell about Rangers and their work will inspire the public and therefore assist us to better support them.

Strategic Goal 4:

We have a sustainable organisation

Our Foundation will continue to grow through planned, responsible and innovative ways.

Board of Directors

The Thin Green Line Foundation Board is responsible for the governance of the organisation and for ensuring that business activities are directed towards achieving the organisational vision, mission and principles and activities. The following people have served as directors on the Board during the year and to the date of this report.

Dr William Jackson

Chair

Joined the Board in June 2015

Sean Willmore

Managing Director and Founder Joined the Board July 2007

Andrew Batt

Director & Treasurer
Joined the Board in March 2014

Chantal Fowler

Director & Company Secretary Joined the Board in August 2017

John Fleming

Director

Joined the Board in August 2015

Chris Galliers

Director

Joined the Board in January 2016

Brent Masters

Director

Joined the Board in August 2015

Resigned in July 2017

OUR FINANCIALS

In 2017-2018, we reported a total revenue of AUD\$1.47 million with a consolidated surplus of AUD\$1.61 million at the end of the year. Community support income — money donated by the general public throughout the year — continues to be our most stable form of revenue. The large surplus at the end of the year is mostly due to a single AUD\$794,000 (USD\$600,000) donation in June 2018 from our partners, the online changemakers Avaaz, for the LEAD Ranger program. This funding is specifically tied to this program for expending over the next two financial years.



In addition to the allocation of funding to the LEAD Ranger program, we awarded a total of AUD\$285,228 to other Ranger projects on the ground, distributed donated uniforms to the value of just over AUD\$19,000 and supported 58 families of Fallen Rangers. Due to the nature of our funding cycle in FY17, many of the projects supported with funding from that financial year were implemented and reported on during FY18.

Our operating expenses increased in line with the top line growth as we realised the planned investment in our operations team. This strengthening of our capability and capacity has enabled greater scope for supporter engagement and fundraising activities, and bolstered the day-to-day management and delivery of the Foundation's objectives. The ability to make this increased investment was a result of direct funding from our supporters and will lead to improved outcomes for Rangers.

The Balance Sheet continues to be stable, with strong liquidity as cash reserves increased over the year (refer item above), with the significant strengthening coming from the LEAD Ranger donation, which provided a boost at Year End. Some of uniforms donated in 2016-2017 (showing in Inventory) were distributed to the ground in FY18 with the rest to be donated as needs identified over the next financial year.





PROFIT & LOSS STATEMENT

THE THIN GREEN LINE FOUNDATION LTD (a company limited by guarantee) ACN 126 573 779

INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2018

	Note	2018	2017
	•	\$	\$
Revenue:			
Merchandise Sales		30,562	38,728
Donations		1,381,670	766,364
Donations In-Kind Uniforms		-	1,221,645
Fundraising Events		13,291	36,972
Speeches/Service		4,636	-
Interest Income		2,920	3,456
Other Income		33,673	50,000
		1,466,752	2,117,165
Amortisation and Depreciation		(9,059)	(13,112)
Other Expenses From Ordinary Activities	3	(900,612)	(1,460,317)
Surplus for the Year Before Income Tax		557,081	643,737
Income Tax Expense	4		
Net Surplus for the Year After Income Tax		557,081	643,737
Retained Surplus at Beginning of Year		1,053,395	409,658
Retained Surplus at End of Year	_	1,610,476	1,053,395

The income statement is to be read in conjunction with the notes to the financial statements.

BALANCE SHEET

THE THIN GREEN LINE FOUNDATION LTD (a company limited by guarantee) ACN 126 573 779

BALANCE SHEET AS AT 30 JUNE 2018

	Note	2018	2017
	_	\$	\$
EQUITY			
Retained Surplus	=	1,610,476	1,053,395
Represented by:			
			_
		\$	\$
CURRENT ASSETS			
Cash Assets	5	1,071,792	244,193
Term Deposit		85,963	108,156
Other Receivable		1,763	5,005
Investments	6	10,000	10,000
Inventory - at cost and valuation	_	650,543	675,577
	_	1,820,061	1,042,931
NON-CURRENT ASSETS			
Plant and Equipment	7	27,179	35,859
Flant and Equipment	′ -	27,179	35,859
TOTAL ACCETS	-		
TOTAL ASSETS	-	1,847,240	1,078,790
CURRENT LIABILITY			
Other Payables		236,764	25,396
TOTAL LÍABILITIES	-	236,764	25,396
NET ASSETS	_	1,610,476	1,053,395

The balance sheet is to be read in conjunction with the notes to the financial statements.



In the opinion of the Board of Directors the financial statement:

- 1. Presents a true and fair view of the financial position of the Thin Green Line Foundation as at 30 June, 2018 and its performance for the year ended on that date.
- 2. At the date of this statement there are reasonable grounds to believe that the Thin Green Line Foundation will be able to pay its debts as and when they fall due and is solvent.

This statement is made in accordance with a resolution of the Board of Directors and is signed for and on behalf of the Board of Directors by:

Chair:	W A Jackson William Jackson	Dated:	15/12/18
Treasurer:	Judnew Balt	Dated:	15/12/18
	Andrew Batt		

INDEPENDENT AUDIT LETTER

C.S. BEH Chartered Accountant

(Registered Tax Agent & Company Auditor) ABN 26 267 448 627

Suite 1, 14-16 Prospect Street, Box Hill VIC 3128 Tel: (03) 9561 0533/ 9131 5600

20th August 2018

The Directors
The Thin Green Line Foundation Ltd
Level 10
535 Bourke Street
Melbourne VIC 3000

Dear Directors,

Auditor's Independence Declaration

In accordance with Section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of the Thin Green Line Foundation Ltd:

As lead auditor for the audit of the financial report of the Thin Green Line Foundation Ltd for the financial year ended 30th June 2018, I declare that to the best of my knowledge and belief, there has been no contravention of:

- a) the auditor independence requirements of the Corporations Act 2001; and
- b) the applicable code of professional conduct, in relation to the audit.

Yours faithfully,

Dr. Chooi Beh, CA

WE COULDN'T DO



IT WITHOUT YOU!

The work of The Thin Green Line would not be possible without your support. We would like to sincerely thank all of you who have supported Rangers over the past year, from our ambassadors and donors to people and organisations that provide us with their time, energy and in-kind support.

Our Volunteers

Sandi Allen Amanda Dudgeon Sue MacKenzie Sam Armstrona Chris Maddigan Danae Effern Ross Anderson Andrew Espiñosa Gomez Brooke Mara Homish Baillieu Konrad Markham Nic Fleming Pete Beddows Jennifer Pitman Daniel Gonzalo Nick Besleu Morine Gutton Irene Pollock Ed den Breejen Lucas Habib Marianne Smallwood Scott Bolden Di Hill Mark Smith Ben Cebon Derek Snowball Abi Irving Jasmine Swales Brett Coghlan Miranda Jacques Julian Cordier Delys Wilson Stephen Laurence Sharon Chew Mick Lin Phil Wise

Our Key Supporters

Deborah Dadon

ACME Foundation Equity Trustee's Charitable Foundation Quentin Wallace
Annie & John Paterson Foundation Frankston High School Sunshine City Council
Ashirwad Foundation Idle Acres Foundation The Very Good Foundation
Barton Foundation Janan Balendran Yulgilbar Foundation
Chasam Foundation Myer Family Foundation

Nick Middendorp Family Foundation

Our Partners & Sponsors

Jawoyn Ranger Association

ARC-VIC Kimberley Land Council **Qantas** Artist Photographer's Studio Landers & Rogers Queensland Ranger Association Big Life Foundation Martu Desert Rangers Ranger Campus BornFree UK Michael Parisi Management Rhys Graham – Daybreak Films BornFree USA Northern Territory Ranger Assoc. South Australian Ranger Assoc. Dan Sultan One Planet Taronga Zoo Dvize Creative Outdoor Connection Tasmanian Ranger Association GASO Hotel Patagonia Tom Redford - Freeland Thailand Protected Area Workers Assoc. of NSW International Anti-Poaching Foundation Vast Outdoors In Travel Group Peninsula Hot Springs Wilderness Wear Intrepid Travel PixelMore Graphic Design Solutions **7**00s Victoria

Plakkit



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Help us make a difference to the lives of Park Rangers and have an impact on conserving wildlife and wild places around the world. Please visit our website to find out how you can get involved or to make a donation.